



August 2, 2018

Greetings Colleagues:

The mission of the American Association of School Administrators (AASA) is to advocate for equitable access for all students to the highest quality public education and develop and support school system leaders. Since 2007, AASA has been aligned with Sourcewell (formerly NJPA) in achieving this mission. Sourcewell is a self-supporting government organization, partnering with education, government, and nonprofits to boost student and community success.

Created in 1978 as a Minnesota service cooperative, Sourcewell offers training and shared services to its central-Minnesota members. Throughout North America, Sourcewell offers a cooperative purchasing program with over 300 awarded vendors on contract. On behalf of all members, Sourcewell conducts competitive solicitations, awarding to the most responsive and responsible vendors at the manufacturer level. As a member, you can purchase off these contracts through your local dealers, streamlining the procurement process. Sourcewell is driven by service and the ability to strategically reinvest in its member communities.

A national fixture in cooperative contract purchasing, the organization supports a number of AASA initiatives, including the National Conference on Education, the Helping Kids Mini-Grants, the AASA National Superintendent Certification Program® and much more. This support speaks to the steadfast commitment being made to superintendents and school districts throughout the country. AASA views their contract solutions as an asset to any school system business office, and we confidently recommend them to our members as a key money and time-saving solution.

Our exclusive national partnership provides all AASA members with an immediate no-cost, no-obligation or liability membership with Sourcewell. AASA is proud to align with Sourcewell to bring our members—regardless of size—access to thousands of products and equipment through contracts offering nationally leveraged prices. The purchasing power that this partnership offers to AASA members is considerable. Small school districts that normally do not have the benefit and leverage of high-volume purchases can now access pricing designed and leveraged by the combined sales volume of over 50,000 Sourcewell members nationwide. We highly encourage you to learn about the competitively solicited contract solutions online at <https://sourcewell-mn.gov>

We trust that you will enjoy the value of this partnership.

Sincerely,

Dan Domenech
AASA Executive Director

Chad Coquette
Sourcewell Executive Director

Sourcewell is the premier AASA School Solutions Center Partner. Learn more at <http://www.aasa.org>